

WB-46 MULTIPLE COUNTER-PROPOSAL

1 A Multiple Counter-Proposal is being made by Seller to one or more other prospective buyers. The terms of this Multiple
2 Counter-Proposal may differ from the terms of multiple counter-proposals being submitted to other prospective buyers. This Multiple
3 Counter-Proposal is not binding on Seller or Buyer until Seller's binding acceptance per lines 44-46. Seller or Buyer may withdraw their
4 Multiple Counter-Proposal or accepted Multiple Counter-Proposal, at any time prior to binding acceptance per lines 44-46.

5 The Offer to Purchase dated _____ and signed by Buyer, _____
6 for purchase of real estate at _____
7 is rejected and the following Multiple Counter-Proposal is made. All terms and conditions remain the same as stated in the Offer to
8 Purchase except the following: [CAUTION: This Multiple Counter-Proposal does not include the terms or conditions in any other
9 counter-offer or multiple counter-proposal unless incorporated by reference.]
10 _____
11 _____
12 _____
13 _____
14 _____
15 _____
16 _____
17 _____
18 _____
19 _____
20 _____
21 _____
22 _____

23 Any warranties, covenants and representations made in this Multiple Counter-Proposal survive the closing of this transaction.
24 This Multiple Counter-Proposal by Seller will expire and be null and void unless a copy of the approved Multiple Counter-Proposal (see lines 33-
25 35) is delivered to Seller in any manner authorized in the Offer to Purchase on or before _____, _____ (Time is of the essence).
26 This Multiple Counter-Proposal was drafted on _____ by _____

27 _____ Date ▲ Licensee and Firm ▲
28 (x) _____
29 Seller's Signature ▲ Print Name Here: ► Social Security No. or FEIN ▲ Date ▲

30 (x) _____
31 Seller's Signature ▲ Print Name Here: ► Social Security No. or FEIN ▲ Date ▲

APPROVAL BY BUYER

33 This Multiple Counter-Proposal by Seller is approved by Buyer. Approval of this Multiple Counter-Proposal is not binding on Buyer or Seller until
34 binding acceptance of this approved Multiple Counter-Proposal by Seller (per lines 44-46), on or before _____, _____ (Time is
35 of the essence). NOTE: If the above Multiple Counter-Proposal by Seller is not approved by Buyer in its entirety, do not use this form
36 for a counter-offer by Buyer. Instead, submit a counter-offer (WB-44) or a new offer to purchase.

37 (x) _____
38 Buyer's Signature ▲ Date ▲ Buyer's Signature ▲ Date ▲

39 This Multiple Counter-Proposal is (rejected) (countered) STRIKE ONE (Buyer's Initials) _____
40 The Multiple Counter-Proposal was presented to Buyer by _____
41 _____ on _____, at _____ Licensee and Firm ▲
42 _____ Date ▲ a.m./p.m. ▲

ACCEPTANCE BY SELLER

44 By signing below, Seller accepts Buyer's approved Multiple Counter-Proposal. The terms of this Multiple Counter-Proposal shall be binding on
45 Seller and Buyer if Seller delivers a copy of the accepted Multiple Counter-Proposal to Buyer in any manner authorized in the Offer to Purchase
46 on or before the deadline stated at line 34. NOTE: Seller should not sign below if there is an existing accepted offer unless this Multiple
47 Counter-Proposal provides for a secondary offer.

48 (x) _____
49 Seller's Signature ▲ Date ▲ Seller's Signature ▲ Date ▲

50 The accepted Multiple Counter-Proposal was presented to Seller by _____
51 _____ on _____, at _____ Licensee and Firm ▲
52 _____ Date ▲ a.m./p.m. ▲

53 ATTACH THIS MULTIPLE COUNTER-PROPOSAL TO THE OFFER TO PURCHASE - INSERT SOCIAL SECURITY NUMBER OR FEIN ON OFFER